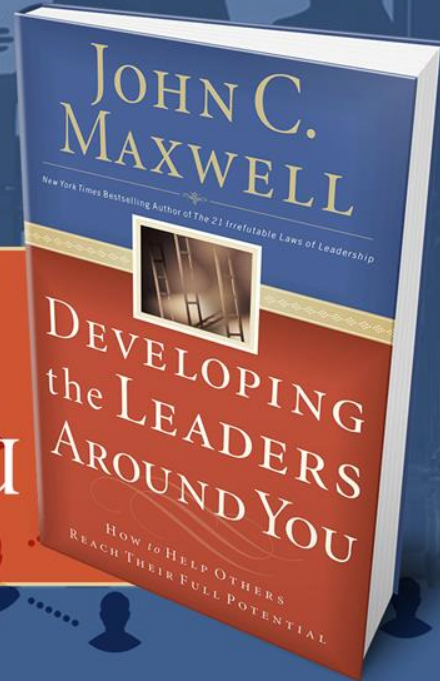




The JOHN MAXWELL **Team**

DEVELOPING the
LEADERS AROUND YOU



**It's Not
Where You
Start, It's
Where
You're
Going...**



Party like a rockstar



Life Change





The profession of pharmacy

01

The Leader's Key Question

Am I Raising Up Potential Leaders?

02

The Leader's Toughest Challenge

Creating a Climate for Potential Leaders

03

The Leader's Primary Responsibility

Identifying Potential Leaders

04

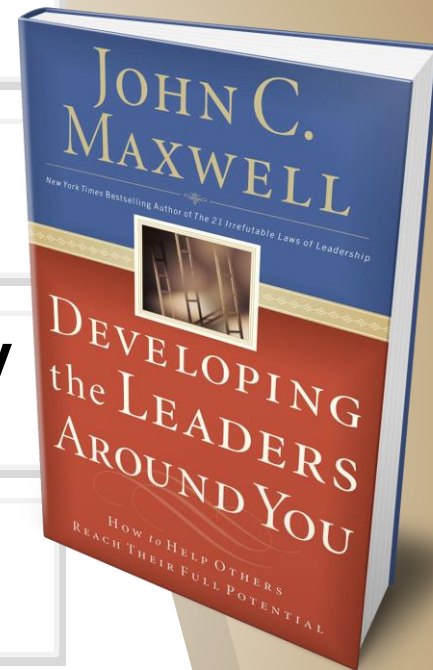
The Leader's Daily Requirement

Equipping Potential Leaders

05

The Leader's Lasting Contribution

Reproducing Generations of Leaders



1.

The Leader's Primary
Responsibility

IDENTIFYING POTENTIAL LEADERS



““ *The ability to identify the right people for your team or organization is the most important strength a leader can have.*

John Maxwell

1.

The Leader's
Key Question:
AM I RAISING UP
POTENTIAL LEADERS?

1.

Leaders have the
ability to make
things happen





2.

The Leader's
Toughest Challenge

**CREATING A
CLIMATE FOR
POTENTIAL
LEADERS**

“*It is the leader’s responsibility to create a climate conducive to building potential leaders.*”

John Maxwell



2.

The Leader’s
Toughest Challenge:
**CREATING A CLIMATE
FOR POTENTIAL LEADERS**

2.

The Leader's
Key Toughest
Challenge:
CREATING A
CLIMATE
FOR
POTENTIAL
LEADERS

*Momentum is the greatest of
all change agents.*



MOMENTUM

- Momentum breakers
- Momentum Takers

MOMENTUM

- Momentum fakers
- Momentum makers



2.

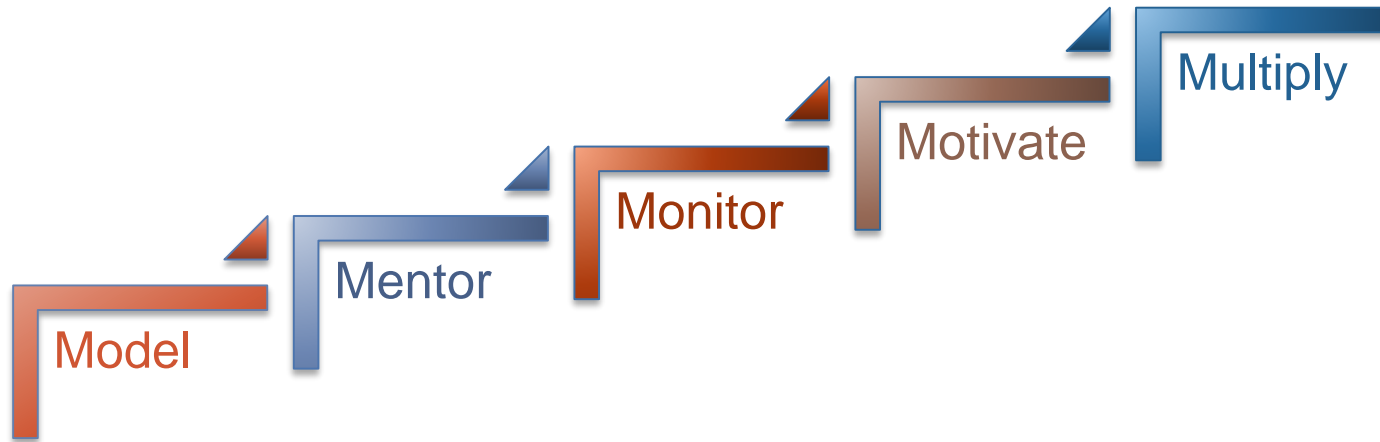
LEADERS
INFLUENCE
OTHERS

3.

**LEADERS
THINK
DIFFERENTLY**



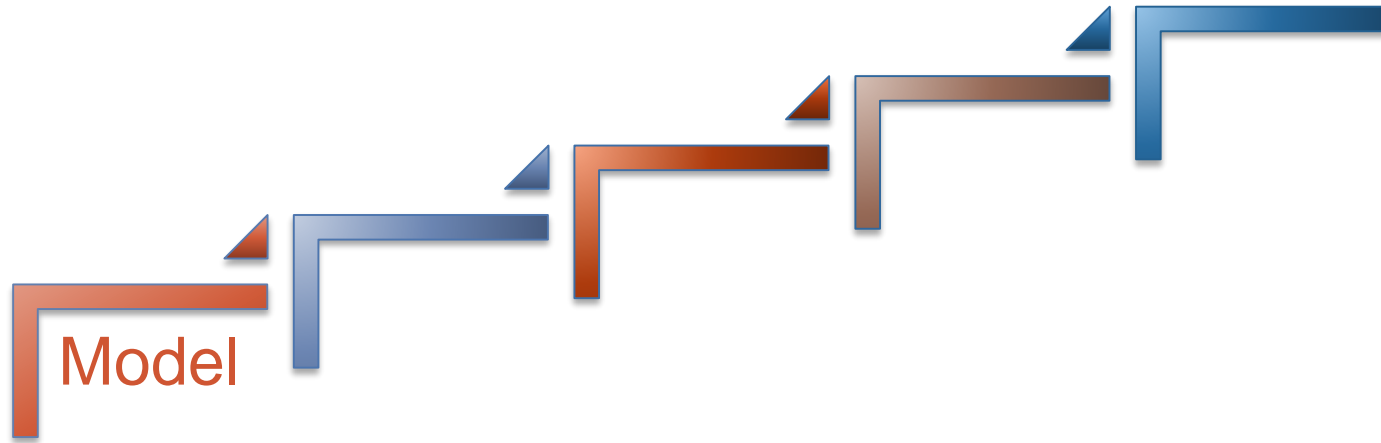
The 5-Step Process for Training and Equipping



5.

The Leader's
Daily
Requirement:
**EQUIPPING
POTENTIAL
LEADERS**

The 5-Step Process for Training and Equipping



5.

The Leader's
Daily
Requirement:
**EQUIPPING
POTENTIAL
LEADERS**

5.

The Leader's
Daily
Requirement:
**EQUIPPING
POTENTIAL
LEADERS**

Five thoughts about modeling

Before

Work on yourself before you
work on others

More

Work on yourself more
than you work on
others.

Visual

People do what people
see

Example

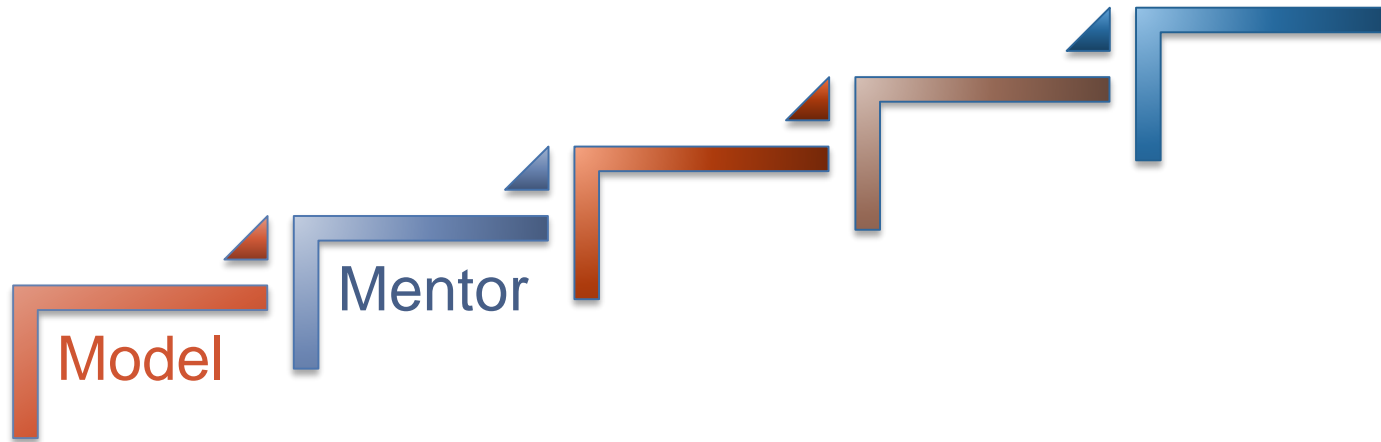
The example of others
have profoundly influenced
me

Teach

It's easier to teach
what is right than to
do what is right



The 5-Step Process for Training and Equipping



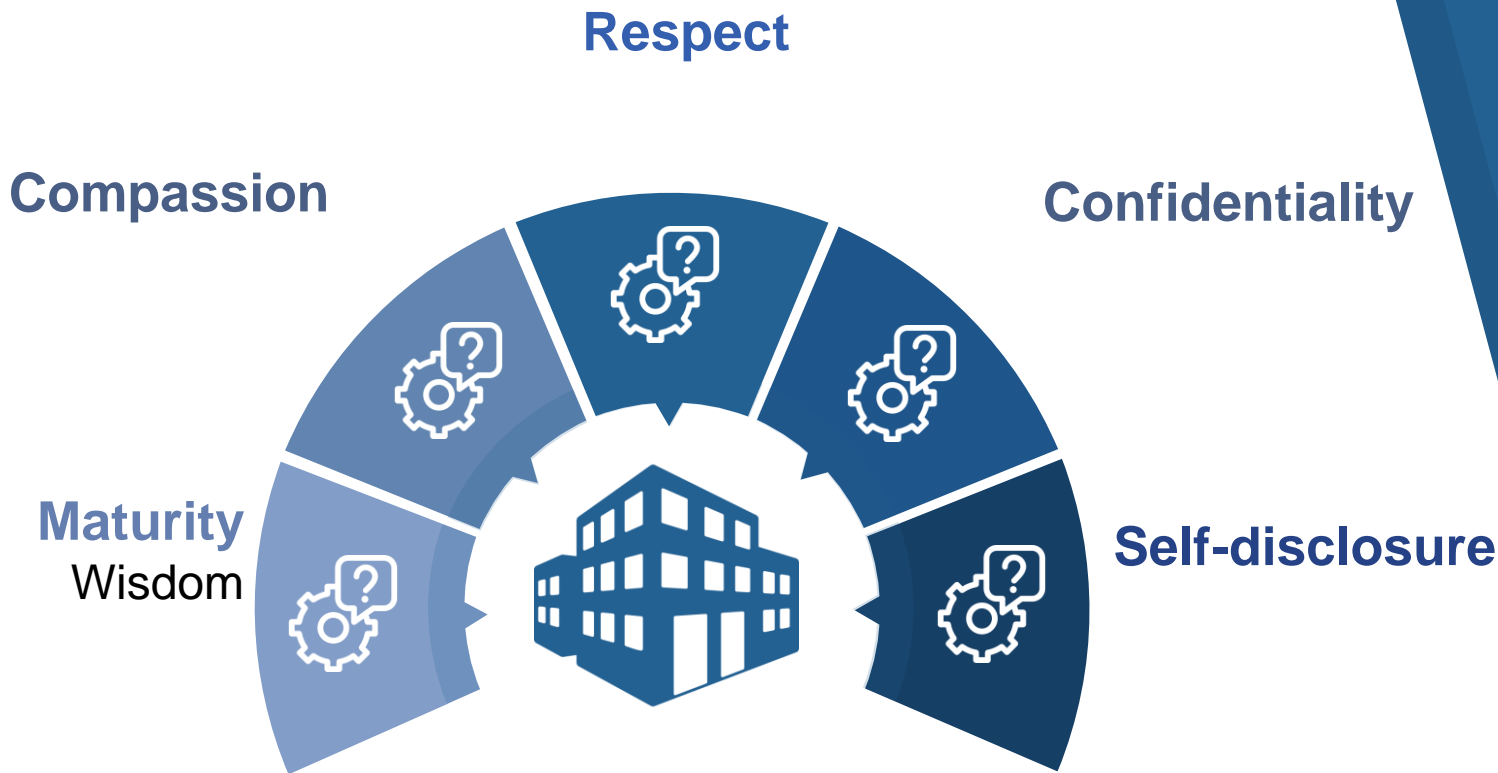
5.

The Leader's
Daily
Requirement:
**EQUIPPING
POTENTIAL
LEADERS**

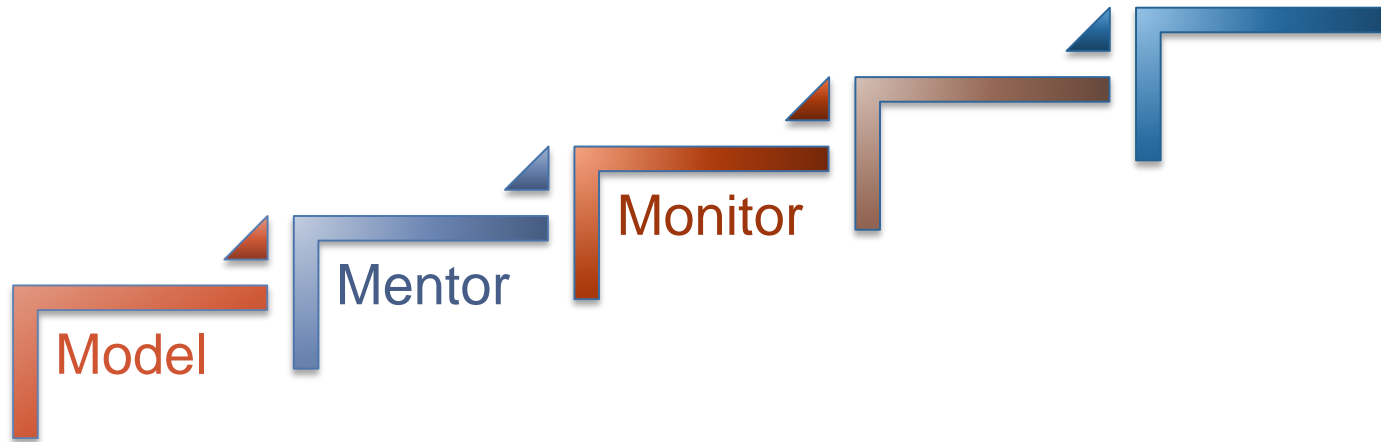
5.

The Leader's
Daily
Requirement:
**EQUIPPING
POTENTIAL
LEADERS**

Characteristics of an effective mentor



The 5-Step Process for Training and Equipping



5.

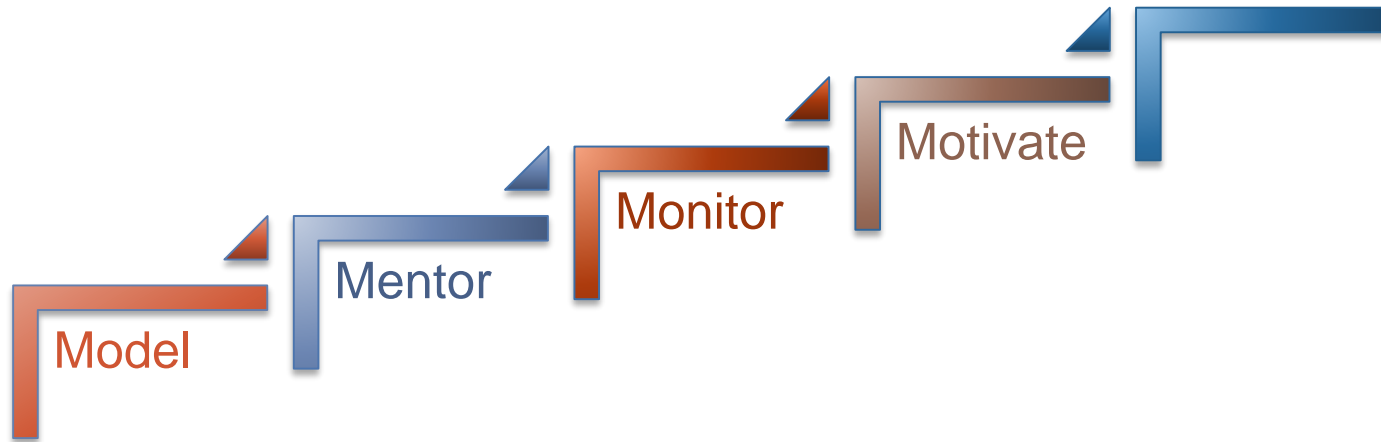
The Leader's
Daily
Requirement:
**EQUIPPING
POTENTIAL
LEADERS**

Take an inventory of:

- Handles**
Understand
- Laboratories**
safe place
- Roadmaps**
direction
- Roots**
security
- Wings**
Fly

What every leader needs

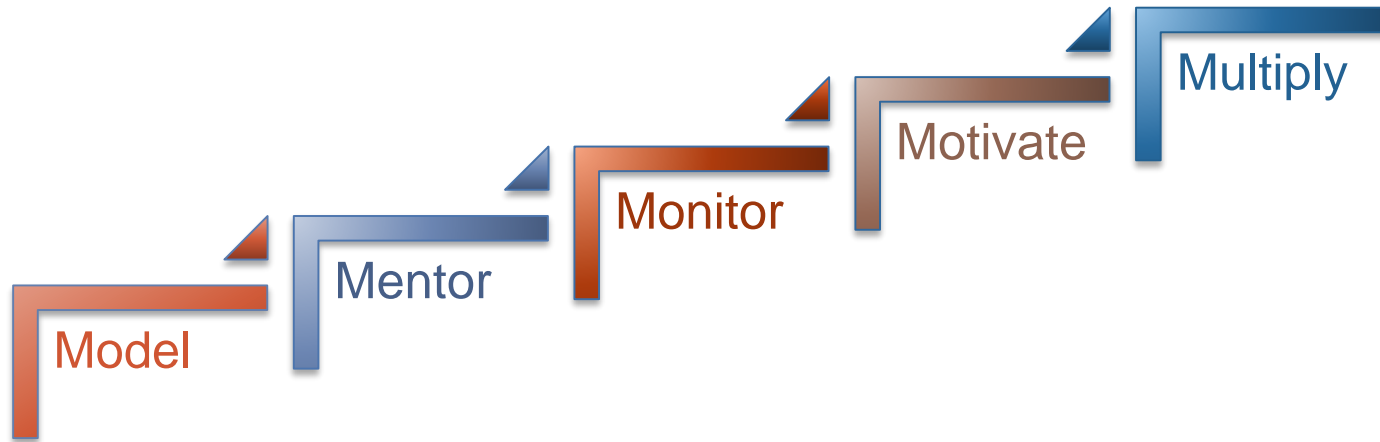
The 5-Step Process for Training and Equipping



5.

The Leader's
Daily
Requirement:
**EQUIPPING
POTENTIAL
LEADERS**

The 5-Step Process for Training and Equipping



5.

The Leader's
Daily
Requirement:
**EQUIPPING
POTENTIAL
LEADERS**

10.

The Leader's
Lasting Contribution

REPRODUCING GENERATIONS OF LEADERS



10.

The Leader's
Lasting Contribution:
REPRODUCING
GENERATIONS OF
LEADERS

“*A leader who produces other leaders multiplies his or her influence.*”

John Maxwell

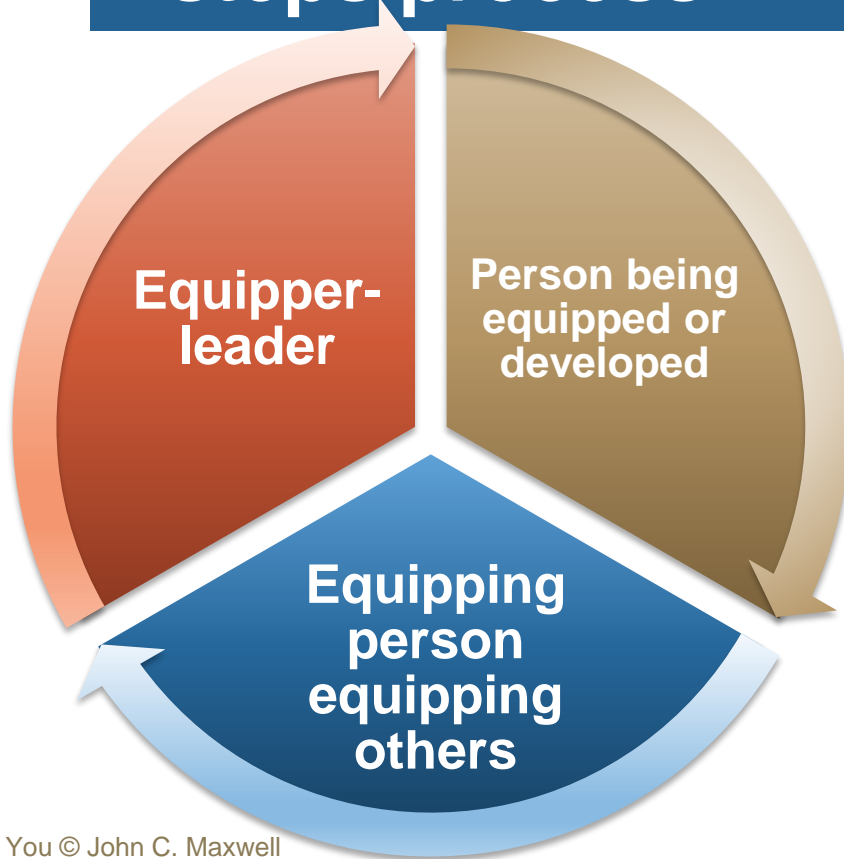
6.

The Leader's
Lifelong Commitment:
DEVELOPING
POTENTIAL LEADERS

“*The growth and development of people is the highest calling of leadership.*”

John Maxwell

Equipping is a three steps process



10.

The Leader's
Lasting
Contribution:
**REPRODUCING
GENERATIONS
OF LEADERS**



7.

The Leader's
Highest Return

FORMING A DREAM TEAM OF LEADERS

“*Your goal as a developer is to equip, educate and empower your leaders to lead others.*

John Maxwell

7.

The Leader's
Highest Return:
FORMING A DREAM
TEAM OF LEADERS

CONGRATULATIONS!

You are now equipped to develop other leaders!

THANK YOU FOR PARTICIPATING.

Ask me about additional programs and training to help you reach your goals.

